

# IT REMARKETING

Optimum conditions on the purchase and sale of your IT equipment



PROFIT FROM THE SERVICES PROVIDED BY CHG-MERIDIAN'S TECHNOLOGY AND SERVICE CENTER IN GROSS-GERAU:

## INVENTORY

We help you completely document your IT asset portfolio, creating the transparency which is fundamental to effective technology management.

## ROLLOUT AND ROLLBACK

We take care of both retrieving your old devices and rolling out the new ones. On new equipment, we also offer individualized software loading services.

## SECURE DATA ERASURE

BSI Standard-certified data destruction: your data security is our number-one priority.

## REFURBISHMENT

We refurbish your old devices both visually and technically to increase their overall sales value.

## REMARKETING

Our brokers are remarketing specialists that can help you earn maximum revenue on your IT equipment.

## DISPOSAL

We dispose of non-reusable IT equipment in appropriate, environmentally friendly ways.

# GOOD REASONS TO USE OUR REMARKETING SERVICES

## Valuable additional income through professional remarketing

### IT REMARKETING

CHG-MERIDIAN has been selling used IT equipment on the secondary market for more than 30 years. In Europe we are among the largest suppliers in this segment. Our 8,000-some customers include companies and corporations in the financial and industrial sectors, as well as public entities. Our infrastructure, our size, and our financial strength allow us to purchase and remarket even large stocks of IT equipment all over the world.

### TESTING PROCESS

Our 9,500 square meter testing area gives us room to test up to 800,000 devices per year. We evaluate each piece of equipment in terms of technical and cosmetic status, record its configuration information and document any defects. These detailed processing logs create the foundations for successful remarketing.

### ROLLOUT AND ROLLBACK

We pick up all of your equipment and transport it safely to our Technology and Service Center in Gross-Gerau. If needed, we can also do this as a "just-in-time" service timed to your rollout—which, of course, we'd be happy to do for you as well.

### PURCHASING/SALES OPTIONS

Want to buy some of our refurbished IT equipment? Want to evaluate your assets' value development and put them up for sale? Either way, we're the partner you need. Generally speaking, we offer you two options: you can buy/sell either at fixed prices or using a consignment plan (where we do a final settlement and then share the revenue).

## YOUR ADVANTAGES AT A GLANCE

- More revenues from your legacy equipment
- Transparent pricing and highly reliable processes
- Everything from a single source, from retrieval to remarketing
- Data security from device acceptance to auditable reports

Do you actually know how much your IT hardware is still worth? We'd be more than happy to make you an offer:

**+49 6152 1871 125**

[purchase@chg-meridian.de](mailto:purchase@chg-meridian.de)



### SECURE DATA ERASURE

We offer two different data erasure procedures:

#### TÜV-certified data destruction:

If desired, we can start this process by disassembling the equipment and using a barcode scanner to physically document it, all right at your workstation. Either way, we then transport the equipment securely from customer premises to the quarantine area of our Technology and Service Center. To erase the data, we use Blancco® data-deletion software to overwrite the drives. This highly automated deletion process prevents any outside interference and thus leaves no room for error.

#### DEKRA-certified data destruction:

This process begins once the devices have arrived at our Technology and Service Center. Here, too, we use Blancco® data-deletion software to overwrite the data and thus erase it securely.

**Important:** the data deletion processes fulfill various legal auditor-specified standards, such as VSITR, Infosec 5, BSI and/or the U.S. Department of Defense (DoD).